

Simplus exists to make complex things simple.

THAT'S WHAT WE DO.

OFFERINGS

- Business Transformation Services
- Managed Services
- Change Management
- Data Integration
- Implementation Services

PRODUCTS

- Data Cloud & AI
- Revenue Cloud (CPO and Billing)
- Sales Cloud
- Service Cloud (FSL)
- Experience Cloud
- Commerce Cloud (B2B, B2C)
- Marketing Cloud
- Pardot
- Industry Clouds
- Sustainability Cloud
- DocuSign CLM

INDUSTRIES

- Communications and Media
- Education and Government
- Financial Services
- Healthcare and Life Sciences
- High Tech/ SaaS
- Manufacturing
- Professional Services
- Retail and Consumer Goods
- Travel, Transportation, and Hospitality
- Utilities and Energy

QUIZ: HOW DOES YOUR MANAGED SERVICES MEASURE UP?

Nobody will argue that enterprise companies are subject to exceptional regulatory pressure. They must constantly monitor the newest cybersecurity threats, comply with strict regulations, and keep their IT operations smooth, among other demands from the staff.

Does your Managed Services team help strengthen your IT infrastructure, enhance your cybersecurity, and optimize your cloud services? Let's put it to the test!

SECTION 1: IT INFRASTRUCTURE MANAGEMENT

1. How often does your managed service provider (MSP) perform maintenance and updates on your IT infrastructure?

- A) Weekly B) Monthly C) Quarterly D) Annually

2. Are you experiencing frequent downtime or performance issues with your IT systems?

- A) Rarely/Never B) Occasionally C) Frequently D) Always

3. Does your MSP provide regular reports on the health and performance of your IT infrastructure?

- A) Yes, detailed and frequent reports B) Yes, but infrequent reports C) No, only upon request
 D) No reports provided

SECTION 2: CYBERSECURITY

4. How quickly does your MSP respond to security incidents or threats?

- A) Within minutes B) Within hours C) Within a day D) More than a day

5. Does your MSP provide continuous monitoring and real-time threat detection?

- A) Yes, 24/7 monitoring B) Yes, but only during business hours C) No, only periodic checks
 D) No monitoring services provided

6. How often does your MSP conduct security assessments and vulnerability scans?

- A) Monthly B) Quarterly C) Annually D) Never

SECTION 3: CLOUD SERVICES

7. Has your MSP assisted with your cloud strategy and migration?

- A) Yes, end-to-end support B) Yes, partial support C) No, but they offer it D) No support provided

8. Does your MSP optimize your cloud resources to manage costs and performance?

- A) Yes, regularly B) Yes, occasionally C) No, only upon request D) No optimization services provided

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AND INDIA

9. How well does your MSP integrate your cloud services with existing on-premises systems?

- A) Seamlessly integrated B) Mostly integrated, with minor issues C) Partially integrated, with significant issues D) Not integrated

SECTION 4: GENERAL VALUE AND SATISFACTION

10. How satisfied are you with the overall value provided by your MSP?

- A) Very satisfied B) Satisfied C) Neutral D) Dissatisfied

11. Does your MSP provide proactive recommendations to improve your IT and business processes?

- A) Yes, regularly B) Yes, occasionally C) No, only upon request D) No recommendations provided

12. Do you feel your MSP helps you comply with industry regulations and standards?

- A) Yes, completely B) Yes, but with some gaps C) No, minimal support D) No support provided

SCORING

Are you getting A-level results from your IT and Managed Services team? If your IT team isn't making the grade to keep up with the growing demands, Simplus can help! Our Strategic Managed Services team carries specialized expertise with Salesforce and supportive products. We can **focus on the essential system-based tasks** that move your business forward safely, efficiently, and with scalable possibilities.

Don't just follow the trends—take the lead with the Simplus Strategic Managed Services team working for you!

